

TRANSPORT COST WORKSHEET

California Dealer Academy

Calculate Transport Margin by Distance and Vehicle Type

TRANSPORT OVERVIEW

Self-transport: Usually cheaper than platform transport

National carriers: \$0.60-\$2.00 per mile typical

Local transport: May be significantly cheaper

Timing: Plan 3-7 days for cross-state moves

VEHICLE INFORMATION

Year/Make/Model: _____

Dimensions (L x W x H): _____

Weight (approx): _____

Type: ☐ Car ☐ SUV ☐ Truck ☐ Specialty

Condition: ☐ Runs ☐ Non-running ☐ Damaged

TRANSPORT ROUTE

Pickup location: _____

Delivery location: _____

Distance (miles): _____

Estimated days: _____

TRANSPORT OPTIONS

OPTION 1: PLATFORM TRANSPORT

Platform: _____

Rate offered: \$_____ per mile

Total distance: _____ miles

TOTAL COST: \$_____

Pickup date: _____

Delivery date: _____

OPTION 2: NATIONAL CARRIER

Carrier name: _____

Rate: \$_____ per mile

Fuel surcharge: \$_____

Insurance: \$_____

TOTAL COST: \$_____

Pickup date: _____

Delivery date: _____

OPTION 3: LOCAL HAULER/INDEPENDENT

Hauler name: _____

Flat rate quoted: \$ _____

Per-mile rate: \$ _____ x _____ miles = \$ _____

Fuel surcharge: \$ _____

TOTAL COST: \$ _____

Pickup date: _____

Delivery date: _____

OPTION 4: SELF-TRANSPORT

Rental truck: \$ _____

Fuel cost: \$ _____

Driver time: \$ _____

Tolls/parking: \$ _____

TOTAL COST: \$ _____

Pickup date: _____

Delivery date: _____

COST COMPARISON

Option 1 (Platform): \$ _____

Option 2 (National): \$ _____

Option 3 (Local): \$ _____

Option 4 (Self): \$ _____

LOWEST COST OPTION: _____

CARRIER CONTACTS & RATES

Carrier 1: _____ Phone: _____ Rate: \$ ____/mile

Carrier 2: _____ Phone: _____ Rate: \$ ____/mile

Carrier 3: _____ Phone: _____ Rate: \$ ____/mile

TRANSPORT BUDGET PLANNING

Vehicle purchase price: \$ _____

Buyer's premium: \$ _____

Auction fees: \$ _____

Transport cost (selected): \$ _____

Recon estimate: \$ _____

TOTAL ALL-IN COST: \$ _____

TARGET RETAIL PRICE: \$ _____

PROFIT MARGIN: \$ _____ (or _____ %)

TRANSPORT NOTES

Pickup window: _____

Delivery requirements: _____

Special handling needed: ☐ Yes ☐ No

Insurance requirements: _____

Carrier confirmation: ☐ Yes ☐ No

VOLUME PRICING

If buying multiple vehicles, negotiate:

☐ Bundled transport discount

☐ Multi-vehicle rate reduction

☐ Regular carrier relationship discount

TRACKING

Carrier reference number: _____

Pickup confirmed: ☐ Yes Date: _____

In transit: ☐ Yes Date: _____

Delivered: ☐ Yes Date: _____

Final cost: \$ _____

Cost variance: \$ _____ (over/under budget)

DISCLAIMER: This is an online guide and educational reference only. Transport rates vary widely by carrier, distance, vehicle type, and market conditions. Always get written quotes before committing to transport.

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