

CONDITION REPORT (CR) REVIEW SHEET
California Dealer Academy

Template for Evaluating Condition Reports Like an Insider

VEHICLE BASICS

Year/Make/Model: _____

VIN: _____

Mileage: _____

Title Status: ☐ Clean ☐ Salvage ☐ Rebuilt ☐ Other: _____

DAMAGE CODES & RED FLAGS

- ☐ Frame damage noted (rebuild title required)
- ☐ Mechanical only damage (may be sellable as-is)
- ☐ Flood damage (check for mold, electrical issues)
- ☐ Fire damage (typically parts-only)
- ☐ Collision damage (assess repair cost)
- ☐ Hail damage (cosmetic, check for structural)
- ☐ Water damage (check interior, electronics)

EXTERIOR CONDITION

- Paint condition: ☐ Good ☐ Fair ☐ Poor
- Dents/dings noted: ☐ Minor ☐ Moderate ☐ Severe
- Glass condition: ☐ Intact ☐ Cracked ☐ Broken
- Lights functional: ☐ Yes ☐ No ☐ Partial
- Trim/molding: ☐ Good ☐ Damaged ☐ Missing
- Tires: ☐ Good ☐ Worn ☐ Flat/Damaged

INTERIOR CONDITION

- Upholstery: ☐ Clean ☐ Worn ☐ Damaged ☐ Stained
- Dashboard: ☐ Intact ☐ Cracked ☐ Broken
- Steering wheel: ☐ Good ☐ Worn ☐ Damaged
- Seats: ☐ Good ☐ Worn ☐ Torn ☐ Stained
- Odor: ☐ None ☐ Smoke ☐ Mold ☐ Other
- Carpet/floor: ☐ Clean ☐ Stained ☐ Wet/Damaged

MECHANICAL NOTES

- Engine starts: ☐ Yes ☐ No ☐ Unknown
- Transmission: ☐ Normal ☐ Issues noted
- Suspension: ☐ Normal ☐ Issues noted
- Brakes: ☐ Normal ☐ Issues noted
- AC/Heat: ☐ Works ☐ Not working ☐ Unknown

SERVICE HISTORY RED FLAGS

- ☐ Oil change intervals regular (good sign)
- ☐ Gaps in service history (potential issue)
- ☐ Major repairs noted (positive maintenance)
- ☐ Recurring issues (mechanical concern)
- ☐ Recall history (check if addressed)

TITLE & DOCUMENTATION

- ☐ Clear title
- ☐ Lien pending (may delay ownership)
- ☐ Salvage retention (insurance holds title)
- ☐ Previous branded title (check history)
- ☐ Odometer reading consistent with age
- ☐ VIN matches documentation

AUCTION-SPECIFIC NOTES

- ☐ "Pink 35" or similar notation (watch for serial resellers)
- ☐ Reserve price listed: \$_____
- ☐ Arbitration allowed: ☐ Yes ☐ No
- ☐ As-is sale: ☐ Yes ☐ No
- ☐ Pre-sale inspection available: ☐ Yes ☐ No

COST ESTIMATION

Estimated Recon (Mechanical): \$_____

Estimated Recon (Cosmetic): \$_____

Estimated Recon (Other): \$_____

TOTAL ESTIMATED RECON: \$_____

DECISION FACTORS

- ☐ Condition acceptable for target use
- ☐ Recon costs within budget
- ☐ Title status acceptable
- ☐ Price-to-condition ratio favorable
- ☐ No major red flags

FINAL ASSESSMENT

Maximum Bid Amount: \$_____

Reason for bid cap: _____

DISCLAIMER: This is an online guide and educational reference only. It does not constitute professional mechanical or damage assessment advice. Always have vehicles inspected by qualified professionals before making purchase decisions.

California Dealer Academy
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